

Logena Automotive delivers quality solutions in product development and embedded software projects. We can provide the integration of modern electronic systems in vehicles and develop our own products for the international automotive industry. Our goal is to create the ideal mix between electronics and software applications for the automotive industry.

For the expansion of our team in the USA we are looking for a:

Technical Sales Engineer

As a Technical Sales Engineer you will be responsible for the sales and presentation of our soft- & hardware in America, Canada and Mexico. In your job you will be having a lot of contact with (potential) customers. After a solid introduction we expect you to think ahead and act independently.

Job description:

- Maintain contact with prospects on exhibitions, during meetings or by phone
- Demonstrating and presenting our soft- and hardware to prospects and clients
- Translating the needs and requirements of customers into concrete offer request
- Prepare proper quotes/contracts to secure projects and satisfied customers
- Mapping sales forecast, market development and marketing strategy

Requirements:

- College, Institute of professional studies, University (or equivalent) education
- Knowledge of soft- & hardware in automotive industry would be a plus
- Experience in similar function(s)
- Sales minded and interested in the automotive industry
- Good communication skills
- Being able to think along with different clients
- Being able to translate customer needs into concrete solutions
- Ability to work with tight deadlines and to prioritize work
- Problem solving attitude with a client oriented approach
- Willing to travel
- Team player
- Creative and independent

We offer you a challenging work environment where you will work on achieving a recognizable product for large international companies. Together we ensure the continuing growth of Logena Automotive.

If you like to work in an ambitious and young team, if you are not afraid of achieving goals on your own, if you are able to make creative solutions and if you think you can make things to a success, please contact us!

If you are interested then please send your motivation and resume to: Jobs@logena.com

Logena Automotive LLC,
6755 Snowdrift RD,
Allentown PA 18016-9353
www.logena.com